

Manager view

The start of a new Trump administration saw global equities trading higher in January, with the UK and Europe the standout performers. Despite this, there were three bouts of volatility to digest, highlighting the caution that surrounds the otherwise positive market. Inflation jitters resurfaced at the start of the month, casting doubt on the number of rates cuts the US Federal Reserve will deliver this year. Markets had been expecting a series of cuts, but persistent price pressures and solid economic data now suggests the Federal Reserve may take a more cautious approach. Donald Trump's inauguration was swiftly followed by a record number of executive orders reinforcing his America First agenda. Then came the most dramatic move of the month with the release of Chinese company DeepSeek's new Al model – which appeared to offer a similar product to US counterparts at a much lower cost. Finally, the spectre of trade tariffs weighed on sentiment as the Trump administration announced it would impose tariffs on imports from Canada, Mexico, and China.





Michael Foster
Lead Portfolio

Manager Michael launched the Ocean Equity Fund in May 2018. He holds the Investment Management Certificate (IMC) and has managed extensive private investments since 2011.

Discrete performance

| | 2024 | 2023 | 2022 | 2021 | 2020 | 2019 |
|----------------|---------|--------|---------|--------|--------|--------|
| Fund | 3.42% | 8.67% | -22.63% | 27.74% | -2.40% | 24.04% |
| IA Sector | 7.87% | 7.38% | -9.06% | 17.25% | -6.01% | 22.24% |
| Rank in Sector | 200/225 | 79/231 | 202/228 | 9/222 | 53/217 | 80/209 |
| Quartile | 4 | 2 | 4 | 1 | 1 | 2 |

"The UK's FTSE 100 set a new high with the benchmark posting its best month for two years."

Total return, bid to bid, tax UK net, sterling terms. Source: Waystone Fund Services UK Limited/Financial Express Analytics. Past performance is not a reliable indicator of future results. The value of your investment and the income derived from it can go down as well as up, and you may not get back the money you invested.



Company news

Experian

Experian, the data management company, issued an encouraging Q3 trading update. Revenue was up 8%, whilst foreign exchange resulted in a 2% headwind. Management reiterated FY25 expectations of revenue growth of 6-8% and margin accretion at the upper end of 30-50 basis points. For context, Experian is a global leader in the provision of data and analytical tools to manage credit risk, prevent fraud, target marketing initiatives whilst automating decision making. The company started life in 1826 when a group of London-based merchants began exchanging information on customers who failed to pay their debts. In the late 1990s the UK and US operations were combined to form Experian, and the IPO came via the demerger from GUS (Great Universal Stores). The shares have delivered a CAGR of over 12% v c.7% for the FTSE All Share over the last 20 years. Its biggest segment is business-to-business (B2B) where it has cleverly integrated data analytics and fraud detection into a single interface. As with any investment there are risks around key personnel, cyber-attacks and keeping the product portfolio relevant for end users. In terms of a cyber-attack these incidents will continue to happen, but the key will be how management react, and how they communicate with investors that will be crucial. Experian is well positioned to grow its market share via product innovation and customer growth over the medium term.

Marks & Spencer

Marks & Spencer issued a Christmas trading update which continues to demonstrate the progress the group is making optimising operations. Sales records were broken across the business with food recording its biggest day and clothing, home & beauty its biggest ever week. In terms of revenue growth, food like-for-like revenue was up c.9% and clothing, home & beauty up nearly 2%. Management commented that whilst this was pleasing "we're not complacent – as a growth business it's our job to break records". As investors of your capital, we focus on companies with low-ego management combined with a coherent strategic plan. Though we think M&S has a sound growth trajectory via store and logistics optimisation, our optimism is tempered by a challenging cost environment which we will continue to monitor. Despite these concerns, we are encouraged that the turnaround continues to gather pace via volume growth, market share gains, and further self-improvements. The shares rose c.38% in 2024 and continue to offer attractive value at c.13x FY25 earnings when set against the medium-term expectations of a net cash balance sheet, rising dividends and profits of potentially around £1 billion. We also note that the clothing segment is set for a shake up underpinned by the recent announcement that John Lyttle is to be the new Managing Director. John arrives from Boohoo Group plc, but of more interest is his role running Primark for nine years where he was COO responsible for delivering its global expansion.

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The Ocean Equity Fund does not have an objective linked to the oceans or marine bio-diversity but the Fund Manager may choose to invest in companies that derive their revenue from shipping and energy transition sectors.

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